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**The CAP (Client Advantage Program)**

**We believe in true partnerships and to prove it – we’ll begin to work for FREE**

When we say we will work for free, we mean it. We will invest in your business and help you accomplish your goals. At no cost, we will review and analyze select components of your litigation program, including a targeted review of individual files. As part of our review, we’ll work with you to delineate your goals and outline a strategy for success. We complete all of this work at no cost to you because our ultimate goal is to form a partnership that is successful for you and for us.

Then it’s on to phase two where we implement the strategy. While working on the cases you assign to us, we continuously measure our results and provide you with data so we can hold ourselves accountable to those established benchmarks. On the cases we are handling for you, where possible we will identify opportunities to credit, offset and decrease both litigation fees and expenses. Better than that, we can take program (or file) responsibility off your desk, identify income and cut expense. Let us do the heavy lifting.

With this team approach, we can share program and file experience that cuts resolution time, saves legal spend and cuts costs year over year.

**Benefits of CAP**

* Attorneys focused on winning your case and accomplishing your goals rather than logging hours – legal services focused on results.
* Certainty about the ultimate cost of your legal spend.
* Litigation management metrics. We’re comfortable being measured on our performance and will integrate your culture and process into reporting categories such as case inventories, time (speed of resolution), cost (both outcome and expense), quality (based on agreed goals from stakeholders) and predictability (anticipated versus actual, budget and outcome).
* Proof of concept from experienced administration of national, regional and local programs

**Contact Tom Patterson or Steve Silvey  
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